

## Acquire precisely the new IBM mainframe hardware, software and accessories you need, for the best possible price.



Great people and a great process mean a great result—that's the principal behind PSR ClearPurchase. Our experts know IBM mainframe technology, pricing and financing inside-out. And our proposal and implementation process, perfected over hundreds of new server engagements and 20+ years in the business, ensures that you get the mainframe solution you need, at a firm price, with the absolute minimum disruption to your business.

With PSR ClearPurchase you can count on:

- **A thorough assessment and project proposal.** We'll review your existing infrastructure and your current monthly computing costs (you'd be surprised how many mainframe shops don't know all their costs). Then we'll recommend the combination of IBM hardware, software, storage and even third party products you need to meet your goals—often for a lower monthly charge than you're paying today.
- **A full-disclosure, 100% accurate estimate.** At PSR we understand everything that goes into replacing your mainframe—hardware, software, removal and implementation costs, IBM maintenance fees, financing terms, you name it. So there are no surprises lurking beneath our proposals: What we say it will cost is what it will cost, with no new charges months down the road.
- **The very best promotional pricing available.** Unlike other mainframe vendors, we keep constant watch on IBM's ever-changing price discounts and dealer promotions—and make sure that the savings get passed on to you.
- **Our exclusive ServerAssure installation process—at no extra charge.** PSR ServerAssure takes the downtime, staff time, and surprises, out of new mainframe installation—because we pre-integrate, pre-configure and pretest your new hardware on our site before delivering it to yours. There's no other mainframe installation service like it, and it's complimentary when you purchase your mainframe through PSR.
- **Relief from billing headaches.** Our specialists know IBM's billing procedures inside out. We make sure you're billed accurately for your new hardware—and we'll work with you to quickly resolve and conflicts or problems that might emerge.

**Discover how painless and straightforward a new mainframe purchase can be.**

Call PSR at 800-692-4777 and start the ClearPurchase assessment and proposal process today.

*"I tell anyone who asks, 'just do yourself a favor and do business with PSR.' You'll get the right solution for the right price, and they make problems go away."*

**Ken Gorman**

Director of Information Systems  
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