PSR

Finding the Right Mainframe
Skills at the Right Price

Challenge:

Finding expert
mainframe skills

Objective:

Staff the systems
programmer position to
match actual business
requirements

Industry:

Finance/
Insurance

Solution:

PSR's client staff augmentation
supported the gradual transfer
of system programming
responsibility to PSR.

Scenario:

The planned retirement of this finance and insurance company's system programmer presented the CIO with the challenge
of finding a replacement candidate. The question that he posed, however, was more fundamental: What level of systems
programming support do we need?

While the company was firmly committed to the mainframe platform, the application portfolio was stable, the projected workload
growth was minimal, and routine maintenance of the software stack was well-managed.

Approach:

The availability and affordability of experienced mainframe system programming skills has been an industry topic for quite some
time, with good reason. But what is not often discussed is that, done correctly, the systems programming requirements of many
mainframe shops may be a part-time position.

PSR proposed to initially augment the customer staff with a dedicated systems programmer to provide expertise and learn the
details of the client's environment. After seven months and upon the retirement of the company's systems programmer, PSR
confidently recommended the proper level of staffing to the CIO.

Result:

A mainframe environment that is tuned and fully supported at a fraction of prior costs.

The finance and insurance business has:

» PSR for all mainframe systems programming support for the past six years.

» A current and tuned mainframe that runs a fully supported environment.

» A dedicated PSR resource averaging nine hours per week of billable support.

» An estimated savings of $115,000 per year in the six years of working with PSR.

PSR has been providing mainframe Systems Programming services since our inception in 1981 – these services remain
core to what we do. Our decades of experience ensure that you will be supported in an expert and cost-effective
manner. To learn more about our services, **please contact Jim Porter at jkporter@psrinfo.com or 781-830-1313.**